

# Powerit Solutions: Customer Testimonials

"I'm not easy to impress but this is one of the few times that I can honestly say the end result was greater than I anticipated."

**Garth Ramseier, President**  
**Anchor Warehouse Services**

"We are not only satisfied, but also overwhelmingly thrilled with the product."

**Lee Haskins, Director of Operations**  
**Del Mar Food Products Corp.**

"The energy management system is a great tool. We have achieved the predicted savings and would definitely recommend it to others."

**Dick Winsemius, Plant Engineering and Maintenance Manager**  
**Cannon-Muskegon Corporation**

"Powerit's system has significantly improved our ability to implement demand control, enabling us to really do our part in conserving energy."

**Kurt Eulberg, Technical Manager**  
**Gallo Wines**

"We are very satisfied. The system has fulfilled all of our expectations as well as the estimated savings."

**Mark Regus, Plant Manager**  
**Pacific Alloy**

"There has been no impact whatsoever on operations or product quality, and our savings are about \$65k a year."

**Larry Benanti, Director of Engineering**  
**San Jose Mercury News**

"We are more than satisfied with the technology. The system is exceeding our expectations."

**Philip Linssen, Owner**  
**San Diego Ice Arena**

"Powerit Solutions' provided us with an easy and affordable way to reduce and manage some of our energy costs."

**Adrian Trevino, Facilities Maintenance Manager**  
**Gregg Industries Inc.**

"Powerit Solutions provided our business with a system that controls our electrical demand very well and at a lower cost with quicker delivery than other companies have in the past."

**Doug Smith, Project Engineer**  
**Rochester Metal Products**

"We have achieved the forecasted savings and payback as predicted. We are especially pleased with the ease of resetting control parameters to balance production requirements and savings."

**Kim Hutchinson, Project Manager**  
**Hitchiner Manufacturing**

"For the last three years, we've tried to participate in PG&E's demand response programs manually, but we were totally unsuccessful. Powerit's technology makes it easy."

**Danny Vincent, Plant Manager**  
**Guadalupe Cooling**

"We are now looking beyond furnace operations to see where the system will allow us to reduce our energy costs even more."

**Jerry Dale, Plant Manager**  
**Foote Foundry**

"There's no negative impact on production. Over the course of a week, we can respond two times and still stay on target for production."

**Chad Bentley, Manager of Manufacturing Tech.**  
**Trojan Battery**

